

**SENIOR DIRECTOR OF DEVELOPMENT
COLLEGE OF SCIENCE & ENGINEERING
SAN FRANCISCO STATE UNIVERSITY
San Francisco, California**

The Aspen Leadership Group is proud to partner with San Francisco State University in the search for a Senior Director of Development, College of Science & Engineering.

Reporting to report to the Associate Vice President for University Development, the Senior Director of Development for the College of Science & Engineering (CoSE) will plan, organize, and implement the college's major and principal gifts fundraising program. The Senior Director will build relationships with prominent alumni and other potential funders to secure gifts of \$25,000 to \$1 million and above. The Senior Director will work closely with the Associate Vice President for Development and the Dean of the College to increase philanthropic support for key fundraising priorities in both undergraduate and graduate programs, as well as engage with department chairs and faculty to build and deepen relationships that will help support the college. As a key focus, the Senior Director will expand the major gift pipeline and grow the major and principal gifts program for the College of Science & Engineering including leading fundraising efforts for the projected 150,000-square-foot science building that will provide innovative research and instructional spaces, developing a three-year strategy to expand the current donor base, and increasing private support for the college. The Senior Director will supervise and mentor the Associate Director of Development for the College of Science & Engineering, including establishing fundraising and development action plan goals, overseeing proposals and strategies, and guiding the work of development for the college.

San Francisco State University, located in one of the world's most vibrant and beautiful cities, is a recognized leader in addressing issues both global and close to home. In the global arena, SF State ranks fourth in the nation among master's institutions that host international students and ranks first among U.S. universities for the number of students who study abroad for an academic year. With a diverse range of students from almost every state and nearly 100 countries, the university community is a perfect setting for learning to succeed in a pluralistic society and global economy. The campus was ranked third among all U.S. universities for diversity by the *Wall Street Journal*.

SF State's pioneering commitment to community and civic engagement is prevalent throughout the curriculum. More than 500 courses combine academic study with community involvement, and its location in a center of business, technology, and culture provides a laboratory for community-service projects, work-study opportunities, and internships. The university has been named by *Princeton Review* as a "College with a Conscience," classified as one of the Carnegie Foundation's "Community Engagement" institutions, and consistently receives the Presidential Award in the President's Higher Education Community Service Honor Roll, the highest federal recognition a college or university can receive for its commitment to community service.

A bachelor's degree is required for this position as is at least seven years of proven fundraising experience. All applications must be accompanied by a cover letter and résumé. Cover letters should be responsive to the mission of San Francisco State University.

To apply for this position, visit:

[Senior Director of Development, College of Science & Engineering, San Francisco State University.](#)